

# Eliciting the Relaxation Response



#### Extraversion Learning Style



Outward-turning, actionoriented, enjoys frequent socializing, and are energized after spending time with large groups of people.

#### Intraversion Learning Style



Inward-turning, thought-oriented, enjoys deep and meaningful interactions, and recharges through solitude and personal alone time..

### Intuition Learning Style



Likes to think of the bigger picture as a whole - values innovation, creative problem solving, and can easily spot patterns and routines.

### Sensing Learning Style



Realistic, focused on facts, relies on common sense and past experiences to formulate practical solutions to bigger issues/problems.

# Feeling Learning Style



Sensitive & cooperative, makes decisions based on personal values and how people will be affected by their actions.

## Pensive Thinking Learning Style



Make decisions based on logical analysis, they are highly objective, values honesty, consistency and fairness.